



Trusted **Partner** of Utilities Everywhere

How Southern Cross Gives
Utilities an Edge

Six Decades and Counting

Southern Cross provides a wide range of products and services to leading natural gas companies, electric utilities and municipalities to help them operate more efficiently. Whether for a single pipeline safety survey project or as a persistent adjunct to utilities' field service professionals, we can effectively meet the needs of even the most demanding customers. To those we're privileged to serve, we bring honesty, integrity, professionalism, agility and thoroughness. It's been that way for more than 60 years.

Professionalism

Knowing that lives may depend on us performing our assignments properly, we demand from our staff a complete, focused and dedicated commitment that is both entirely professional and wholly thorough.

Keys to our success are:

TRAINING: Our rigorous training and qualification program tests every aspect of an individual's capacity to effectively perform the tasks required. We test all candidates both in the classroom and in the field to ensure that all work is performed only by exceptionally qualified individuals.

VERIFICATION: We conduct field audits on a routine basis of every technician. In addition, we apply sophisticated metrics using proprietary technologies to measure the expected performance of technicians.

REPORTING: We use EZTech, a GPS-enabled system that provides near real-time tracking of individuals in the field and aggregated management reports. The EZTech system of workforce management, data collection and analysis ensures smooth work processes, workforce control and data collection integrity.



World Class Services

As a strategic partner and vendor to hundreds of utilities and municipalities, our service lines include the following:



PIPELINE SAFETY: The “bread and butter” of our services expertise, we’ve performed hundreds of thousands of pipeline safety surveys and are often recognized for our diligence and excellence. For each survey, we deploy just the right mix of professional technicians, technology and time-tested processes.



FIELD SERVICES: With the deployment of new technologies like AMR and the remediation of older existing meters, field service professionals are in high demand. That’s why so many gas and electric utilities retain us to enhance their remote field services.



COMPLIANCE & REPORTING: To improve quality, utilities and other companies rely on our services and technologies for remote workforce monitoring, rapid data analysis and validation of field audits. As a data-driven organization, transparency is our calling card.



POWER SERVICES: Electric utilities depend on Southern Cross to survey voltage potential on electrical distribution system components and remediate those needing repair. Similar to our pipeline safety services, we deploy trained professionals skilled at identifying and eliminating risk.



SOUTHERN CROSS CORP.
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Top-Tier Products



LEAK DETECTION:

- Pinpoint precision and accuracy
- Lightweight tools
- Portable, mobile
- Extended battery life



•SPECIALTY TOOLING:

- Odorometer
- Power purger
- Probes



MARKING & LOCATING:

- Pipe, cable and ferrous locators
- Ball markers



EQUIPMENT REPAIRS :

- Top-quality parts
- Certified repairs
- Warranty
- Complete testing

Why Utilities Partner with Us

- Outstanding and comprehensive services
- First class equipment and products
- Highly trained and ethical surveyors, technicians and project managers
- Robust tracking, analytics, reporting and data mining
- Rapid response teams and initiatives
- A partnership approach to each engagement



SOUTHERN CROSS CORP.

A S P  R U S Company

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